

## **List of Negotiable Concessions**

- 1) Food and Beverage Minimum 10-15% Discount
- 2) 30% Attrition for Room Block
- 3) (1) per 40 Comp Policy
- 4) (2) Complimentary One Bedroom VIP Suite
- 5) (1) Complimentary Hospitality Suite
- 6) No Meeting Room Rental
- 7) 15% Minimum Audio-Visual Discount
- 8) Discounted Parking
- 9) Discount on Hotel Restaurants/Bars
- 10) Discounted Room Rate for 3 days before/after Conclave